

# SOLAN DE CABRAS

COMMERCIAL OFFER  
*BANGLADESH*

**CONFIDENTIAL**

27/05/2021

# SOLAN DE CABRAS natural mineral water



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GCC portfolio: PET 33cl, 50cl, 75cl, 150cl GLASS 50cl, 100cl



PET 0.33 L PINK

PET 0.33 L

PET 0.5 L

PET 0.75 L

PET 1.5 L

GLASS 1 L

GLASS 0.5 L



**75cl. GLASS**  
*(SPARKLING)*



**SUPERPREMIUM 70cl. GLASS**  
*(STILL)*

WE REVITALIZE  
OUR FUNCTIONAL  
**WATER RANGE**  
TO INTRODUCE  
**NOVELTIES**  
IN THE CATEGORY

WE SUBSTITUTE THE ANTIOX  
VARIETY FOR THE

## NEW VARIETY VITAL

## WHAT IS IT?

BEVERAGES WITH  
SOLÁN DE CABRAS WATER AND  
VITAMINS

A NEW  
WAY OF  
HYDRATING

WITH A TOUCH OF FLAVOUR  
AND A FUNCTIONAL COMPONENT

## DISCOVER THE FUNCTIONAL WATER FROM SOLÁN DE CABRAS

**NEW  
RELEASE!**



NEW VITAL,  
WITH CITRUS FLAVORS OF LEMON AND CHINOTTO,  
A VERY POPULAR CITRUS IN ITALY



+ 90% SOLÁN  
DE CABRAS  
WATER



LOW IN  
CALORIES

0%

NO ADDED  
REFINED  
SUGARS



NO ARTIFICIAL  
FLAVOURS  
OR COLOURINGS



VITAMINS



FRUIT JUICE  
+ NATURAL  
FLAVOURS

## WHO IS IT FOR?

ADULT CONSUMPTION  
FOR MEN AND WOMEN



LOOKING FOR A DAILY  
HYDRATION  
PLUS

## WHEN?

DAILY HYDRATION:  
A BEVERAGE THAT ACCOMPANIES  
THE CONSUMER  
IN THEIR DAY

A BOTTLE THEY CAN TAKE  
WITH THEM BECAUSE

IT'S A FORMAT THAT ALLOWS  
"ON THE GO" CONSUMPTION

## ¿WHERE?

WATER SHELF OFFERING







# VUELVE BISOLÁN

NUESTRO NOMBRE ORIGINAL Y EMBLEMÁTICO



**PET 0.33 L APPLE**  
(SOLAN FLAVORED)

**PET 0.33 L MULTIFRUTAS**  
(SOLAN FLAVORED)

# SOLAN DE CABRAS commercial offer 40ft CIF CHITTAGONG

	bot/box	box/pl	pl/container	box/container	bottles/container	
PET FORMATS (STILL)	0,33L PET	36	36	48	1728	62208
	0,5L PET	20	40	48	1920	38400
	0,75L PET	12	48	48	2304	27648
	1,5L PET	6	44	57	2508	15048
GLASS FORMATS (STILL)	0,5 GLASS	12	48	46	2208	26496
	1L GLASS	6	48	48	2304	13824
	70cl GLASS SUPER PREMIUM	12	50	40	2000	24000
	75cl GLASS SPARKLING	12	50	40	2000	24000
PET FORMATS (FUNCTIONAL)	0,33L PET - SOLAN REPAIR	24	72	24	1728	41472
	0,33L PET - SOLAN DEFENCE	24	72	24	1728	41472
	0,33L PET - SOLAN VITAL	24	72	24	1728	41472
PET FORMATS (FLAVORED)	0,33L PET - SOLAN APPLE	24	72	24	1728	41472
	0,33L PET - SOLAN MULTIFRUIT	24	72	24	1728	41472

CIF CHITTAGONG (BANGLADESH)		
EUR/bottle	EUR/box	EUR/container 40ft
0,263	9,481	16.383,680 €
0,341	6,817	13.088,960 €
0,428	5,142	11.846,643 €
0,603	3,621	9.080,374 €
0,854	10,252	22.635,584 €
1,361	8,167	18.816,704 €
1,238	14,860	
0,998	11,98	23.960,000 €
		0,000 €
0,524	12,5772963	
0,524	12,5772963	21.733,568 €
0,524	12,5772963	21.733,568 €
		0,000 €
0,524	12,5772963	
0,524	12,5772963	21.733,568 €
0,529	12,684 €	21.918,032 €

LABELS IN ENGLISH

LABELS IN SPANISH ONLY

## Observations:

- Full loads per single SKU is a requirement for PET formats. Glass formats (exceptionally) could load mixing SKUs.
- PACKAGING & LABELS available in English/FR/Dutch (2 year BEST BEFORE) and/or Spanish ONLY.  
 → see legend on the right side for each product family
- Suggested pre-order timeline: 2 months prior to shipping date (this can improve to 4 weeks with rolling-forecast)
- Payment terms: In advance or non revocable LC